

Amicus ITS sweeps into Spring with its own pillars of wisdom



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The cold hand of Winter may be trying to cling on to UK borders, but this bears no resemblance to the jaunty mood within Amicus ITS at its HQ. As Senior Account Manager, **Ben Davis** demonstrated in a conversation with a customer last week. When asked what was new in 2018 his response without pause for breath was to reel off a nine-strong list of assertive business developments and partnership moves, including that Amicus ITS had:

1. Re-written and published its entire Managed Service catalogue.
2. Developed further new services for the catalogue including readying new G-Cloud 10 submissions for publication this Summer.
3. Devised a 2018 Tech Strategy around five central pillars: Hybrid IT, Smart Working, Productivity, Networks and Connectivity and Cyber Security
4. Prepared a new 'SNOC' (Security + Network Operations Centre) for launch – including SIEM and DLP services.
5. Ramped up its partnership work with Microsoft, Citrix Cloud and Nutanix.
6. Become an Elite partner of Exponential-E with access to all teams including safe and compliant NHS carrier services on the new Health and Social Care Network (HSCN).
7. Strengthened its partnership with leading Public Sector cloud provider UKCloud as their preferred Managed Service Health partner.
8. Continued to drive BI and Data Analytics capability for NHS England in conjunction with Microsoft Tier 1 partner Northdoor.
9. Launched an internal programme to develop and pilot Bots and further Automation technology later this year to add capability to its internal and customer IT Service Management ITSM functions.

Overall, the energy and drive being shown from within the organisation reflects a measured confidence and quiet assurance from the leading Hampshire Managed Service Provider, as it delivers its latest programme of intelligent and trusted partnership for its healthcare and public sector customer base”.

Any organisations seeking information on the topics featured here can contact a member of the sales team on **+44 2380 429429** or you can email enquiries@amicusits.co.uk